



Business Development & Project Manager

This position seeks a thriving and motivated person who is willing to go “all the way” and become an integral part of an open-minded team working on an ambitious business case in the maritime industry.

Responsibilities

You are the first contact for our clients and prospective clients including but not limited to international shipyards, ship managers and ship owners. You assist our clients to find the right shipyard and support them working on the docking projects. You visit and communicate with shipyards and ship managers around the globe. You are working together and reporting directly to the management.

Your experience and skills

- Ship Management and/ or Shipyard knowledge
- Direct Experience with Ship Repair and Dry Docking projects
- A commercial- and “hands-on” mentality
- Willingness to travel
- Great interest in new technologies and disruptive ideas
- Digital Affinity/ Expertise
- Your written English is solid and your spoken English is fluent

Would be a big plus

- Other languages than English
- Experience in social media (e.g. LinkedIn)
- Ability to work with CRMs in general
- A passion for ships, shipyards, engineering and the seven seas

We offer

- Being part of an innovative, tech-driven start-up company in the maritime sector
- A multi-national work place and an even more diverse client base
- Wide scope for implementing creative and innovative ideas
- Working with (and reporting to) the co-founders and senior management team
- A performance-oriented, competitive salary package
- Follow on roles such as “Commercial Director”
- Many opportunities for career-related development plus participation in conferences, conventions and trade fairs
- Regular team events
- Fitness program – reimbursement for approved gym, yoga, sports equipment, etc.
- SUP and Windsurfing opportunities

Application

If you fit our profile and if you want to accept the challenges, please send us your CV and application in English or German to jobs@trusteddocks.com

About us

TrustedDocks.com is a maritime tech start-up. We are the first and only matchmaking platform for shipyards and ship owners in the field of ship repair. We are revolutionizing the way stakeholders operate in one of the oldest and most traditional industries - we are literally turning the ship repair industry upside down. The company is based in Hamburg - our activities are worldwide.

Carsten Bullemer & Alexander Teichmann (Co-Founders/ MDs)

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